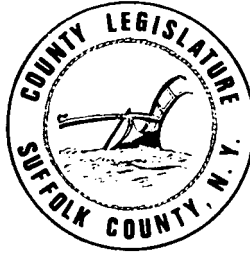


SUFFOLK COUNTY LEGISLATURE



Robert Lipp
Director

BUDGET REVIEW OFFICE

June 14, 2019

Honorable DuWayne Gregory, Presiding Officer, and
Members of the Suffolk County Legislature
William H. Rogers Legislature Building
725 Veterans Memorial Highway
Smithtown, New York 11787

Dear Legislators,

The enclosed report presents the Budget Review Office analysis of the financial and statistical data presented by Davis Park Ferry Company, Inc. in support of its petition for a rate increase in 2019. Procedural Resolution No. 16-2019 authorized the public hearings for the rate approval, and if adopted, Introductory Resolution No. 1533-2019 would approve the requested rate increases.

The Budget Review Office conducted a thorough review of the certified and audited financial statements, which were prepared by an accountant with satisfactory peer review status. Davis Park Ferry Company, Inc. last received a rate increase in 2014. Rate increases are requested in almost all fare categories; the average unweighted increase is 20% for passengers and 19.3% for freight. The largest proposed increase for passengers is a 50% increase for water taxi service, which is also the largest dollar increase in any rate. The largest freight rate increase is a 100% increase for a dining room table, from \$5 to \$10. The largest dollar increase in the freight schedule is for hiring a freight boat; the minimum charge changes from \$350 to \$400.

The Budget Review Office recommends that the applicant's request for a rate increase be approved. We believe the rate increase will reduce the deficit accumulated over the last three years by Davis Park Ferry, and allow for a path to profitability. We are less confident that the rate increase will facilitate immediate capital investment in new or refurbished vessels, per the petition. The new rates bring Davis Park Ferry's rates more in line with those offered by the other ferry companies servicing Fire Island.

Our summary of findings highlights those areas we believe to be most relevant and necessary for legislative deliberation. My staff and I are available should you have questions regarding this report.

Very truly yours,

Robert Lipp, Director
Budget Review Office

Review of

Davis Park Ferry Company, Inc.

**Petition for 2019
Rate Increase**

June 14, 2019

**Budget Review Office
Suffolk County Legislature
Hauppauge, New York 11788**

Analysis of Davis Park Ferry Company, Inc.

Petition for Rate Alteration

Summary of Findings

- Davis Park Ferry Company, Inc. filed a petition dated April 25, 2019, seeking alteration of most of its passenger and freight rates.
- Davis Park Ferry Company, Inc. submitted its 2017 and 2018 audited financial statements to the Budget Review Office on April 25, 2019.
- The Budget Review Office conducted a thorough review of the certified and audited financial statements as prepared by an accountant with satisfactory peer review status, as well as other information provided by the petitioner.
- The last time Davis Park Ferry Company, Inc. received approval for a rate increase was 2014.
- The average requested increase is 20% for passengers and 19.3% for freight.
- The largest proposed increase for passengers is a 50% increase in the price for water taxi service. The \$100 increase is also the largest dollar increase in the proposed rate schedule.
- The largest freight rate increase is a 100% increase for a dining room table, from \$5 to \$10.
- The largest dollar increase in the freight schedule is for hiring a freight boat; this minimum charge changes from \$350 to \$400.
- BRO believes the operating losses experienced in 2017 and 2018 can be eliminated if the rate increase is granted.
- Davis Park Ferry Company, Inc. will need to continue its path to profitability to refit vessels or purchase new ones.
- The rate relief should be granted.

Scope of Report

All ferry service operators who transport passengers and/or freight across bodies of water within the boundaries of Suffolk County are required to obtain a license and rate approval from the Suffolk County Legislature in accordance with Chapter 455 of the Laws of Suffolk County as authorized by Section 131-g of the Highway Law, Article 8 of the Navigation Law and Article 6 of the Transportation Corporations Law.

Davis Park Ferry Company, Inc. (Davis Park Ferry) submitted a petition dated April 25, 2019 to the Suffolk County Legislature seeking authorization for an increase in its rates as provided for by Section 131-g of the New York State Highway Law and detailed in Introductory Resolution No. 1533-2019. The County Legislature is the governmental agency responsible for action on this request. Pursuant to Section 455-3 of the Suffolk County Code, the Budget Review Office is responsible for reviewing the application and presenting its findings in a report to the Legislature for consideration.

The intent of the Suffolk County Ferry Law is to assure “continuous and adequate ferry service in Suffolk County.” Licenses granted by the County are not exclusive; non-exclusive licenses may be granted to as many service providers as it deems necessary.

Our review includes an analysis of the submitted financial statements, records of ridership volume, and comparisons with the current rates. We also toured the petitioner’s fixed place of business in Patchogue and reviewed cash control procedures with the owners.

Analysis of Davis Park Ferry Company, Incorporated

The findings presented here are intended to aid the Legislature in its deliberations on the rate alterations requested by Davis Park Ferry Company, Inc.

The Petition Seeking Rate Relief

The petition submitted by Davis Park Ferry Company, Inc., dated April 25, 2019, indicates that the company is a for-profit transportation corporation that has been organized under the Transportation Corporation Law of the State of New York. It has been and remains in good standing under the law and is authorized and licensed to operate a vehicle and passenger ferry between Patchogue, New York, and Davis Park, New York, and between Patchogue and Watch Hill, New York, part of the Fire Island National Seashore. The petitioner is applying for alteration of its present fare structure as previously authorized via Resolution No. 570-2014, approved June 24, 2014. Most of the passenger and freight rates would be increased if the requested relief is granted.

The petitioner states the combination of rising personnel, insurance and maintenance expenditures, and a desire to return two out of service vessels to operations led to the request for a rate increase. In 2017 and 2018, the company experienced losses, according to audited financial information submitted to BRO. The company believes its viability is dependent upon the requested rate relief.

Comparison of Current and Proposed Rates

Under the proposed rate schedule, the average non-weighted rate increase for all passenger fares is 20%. The maximum increase in the passenger categories is the 50% increase in the water taxi rate, which increases from \$200 to \$300. Freight rates will increase an average of 19.3%; the largest percentage increase is a 100% increase in the charge for a dining room table; the dollar increase is from \$5 to \$10.

In 2017 and 2018, passenger fare revenue comprised more than 90% of revenues. The proposed passenger fare structure contains 17 different rates; the petition adds a new 60-trip card. Special Rates for the summer season, for Family Day, Ladies Day, and Teenage Day, are also included with the passenger fares. The new rate schedule removes the in-season water taxi rate and adds a new after 9:00 PM rate for the water taxi.

The proposed rate schedule adds 20-trip dog and child books, and adds a new 60-trip card for adults. There are several new freight rates; the freight schedule has been updated and changed to conform more closely to the other Fire Island ferry companies.

The following table illustrates proposed alterations to the ferry rates and fares as included in the current petition. Included below are rate changes that effect more than 85% of fare revenue.

Summary of Proposed Fares

Davis Park Ferry—Selected Fares	CURRENT	PROPOSED	DOLLAR CHANGE	% CHANGE
Round Trip Adult	\$17.00	\$20.00	\$3.00	17.6%
20 trip book	\$160.00	\$190.00	\$30.00	18.8%
One Way Adult	\$9.00	\$10.50	\$1.50	16.7%
Senior Round Trip	\$16.00	\$19.00	\$3.00	18.8%
Child Round Trip	\$11.00	\$13.00	\$2.00	18.2%

- *Passenger fares comprise more than 90% of Davis Park Ferry revenues*

Financial Statements

Chapter 455 of the Laws of Suffolk County requires petitioners for rate relief to submit audited financial statements for the previous two years of operation. Davis Park Ferry Company, Inc. has submitted audited financial statements and supplementary information for the two years of operations occurring from January 1, 2017 through December 31, 2018.

The accounting firm of Jones, Little & Co., CPA’s LLP, audited the financial statements. The firm has been peer reviewed within the last five years, in accordance with Chapter 455-3 (D) of the Suffolk County Code.

Audited financial statements are intended to provide an independent, competent, and objective presentation of operations. Any financial forecasts presented in this report are based upon assumptions of future events and should not be construed as facts. During our review, we analyzed information we considered necessary and appropriate in evaluating the assumptions used in these forecasts. The assumptions may be affected favorably or unfavorably by future events. Therefore, the actual results achieved during the forecasted fiscal year may vary from the forecasted results.

The Company’s most recent audited balance sheet for the year ended December 31, 2018 shows assets and liabilities of \$196,512. The assets consist of current assets, property, plant, and equipment, net of accumulated depreciation. The largest portion of liabilities consists of funds due to Davis Park Marine and funds due to shareholders. The balance sheet for 2018 indicates an accumulated deficit of \$251,210.

Davis Park's statements of operations show operating losses of \$104,764 in 2018 and \$45,256 in 2017. The 2017 statement of operations also includes a \$95,830 accumulated deficit, implying an operating loss from at least the previous year. Expenditures appear reasonable and are generally consistent among the two years available. The Company projects a small profit in 2019 of approximately 5.2% if rate relief is granted.

Although rate relief appears to be sufficient to eliminate current operating losses, it is unlikely to reduce the accumulated operating deficit immediately, or to provide immediate capital for the purchase or refurbishment of vessels.

Cash Controls

The Budget Review Office reviewed the cash control system during the site visit; however, we did not have an opportunity to observe the system in use during the visit, as there were no ferry passengers at the time. Davis Park Ferry also included an explanation of cash controls as part of its rate relief petition. BRO believes that procedures as described and enacted are sufficient to safeguard the public interest, and as reviewed and described, could be audited to detect potential defalcation. During the site visit, the Company also expressed an interest in continuing to modernize as its situation improves.

Freight Operations

BRO reviewed freight handling procedures and observed check-in of an outbound shipment during the site visit. Freight represents less than four percent of Davis Park Ferry revenues.

Introductory Resolution No. 1533-2019 and Procedural Motion No. 16-2019

As part of the rate setting process, one Introductory Resolution and one Procedural Motion are before the Legislature concerning Davis Park Ferry; Procedural Motion No. 16-2019 sets the public hearing for alteration of rates. Introductory Resolution No. 1533-2019 authorizes the new rates, which contains the petition for rate relief and the rate schedule for current and proposed fares.

Conclusion and Recommendation

We support the request for rate relief. Given that their last rate increase was in 2014 and they have experienced continuing losses for the past two years, and they are likely to do the same this year, rate relief would appear to be overdue. Our analysis of Davis Park Ferry Company, Inc.'s petition for rate relief encompasses several perspectives. Rates should reasonably reflect operational costs without being excessive and should provide sufficient revenue for the business to be a going concern. In comparison, profit margins for ferry businesses average approximately eight percent nationwide.

Our support for the requested rate increase should in no way be deemed as validation that the requested relief is optimal. Furthermore, our support for rate increase is based on the information provided and presented to us, particularly the demonstration of on-going operational losses.

Resolution Nos. 461-2005 and 668-2008 subjected Davis Park Ferry Company, Inc. to the following conditions which had not been satisfied prior to the 2014 rate relief; both conditions appear to have been satisfied in the 2019 rate relief petition:

- I. Provide to the Public Works Committee or any successor committee information on the "Buy Out" of Fred Sherman and a plan to liquidate the payment to Fred Sherman from their balance sheet.

- The Company's audited financial statements no longer carry the payment due to Fred Sherman on its balance sheet. According to one of the co-owners, the payment was written off and eliminated from the balance sheet in 2016.
2. Implement a cash control system that provides an auditable and verifiable trail that will reconcile revenues, ridership, and cash.
- The Company included an explanation of cash controls as part of its petition for rate relief. BRO also reviewed cash control procedures with management during the site visit. The system as described is sufficient to safeguard the public interest considering the size of the Company's operation.

* * *

Appendix A—Proposed 2019 Rates for Davis Park Ferry

Type	Current Fare	Proposed Fare	Fare Change	% Change
<u>Passenger Rates</u>				
Adult One Way	\$9.00	\$10.50	\$1.50	16.67%
Child One Way (ages 2-11)	\$6.00	\$7.00	\$1.00	16.67%
Senior One Way	\$8.50	\$10.00	\$1.50	17.65%
Adult Round Trip	\$17.00	\$20.00	\$3.00	17.65%
Child Round Trip (ages 2-11)	\$11.00	\$13.00	\$2.00	18.18%
Senior Round Trip	\$16.00	\$19.00	\$3.00	18.75%
Dog (All sizes, Round Trip Only)	\$6.00	\$6.75	\$0.75	12.50%
20 Trip Book of Tickets	\$160.00	\$190.00	\$30.00	18.75%
Child Book (ages 2-11)	NEW	\$130.00	NEW	NEW
Dog Book	NEW	\$115.00	NEW	NEW
40 Trip Card	\$260.00	\$320.00	\$60.00	23.08%
60 Trip Card	\$390.00	\$480.00	\$90.00	23.08%
Water Taxi (during ferry hours)	\$180.00	N/A	Remove	N/A
Water Taxi	\$200.00	\$300.00	\$100.00	50.00%
Water Taxi (peak season, after 9 PM & off season anytime)	NEW	\$350.00	NEW	NEW
<u>Discount Rates (After July 4th until Thursday before Labor Day)</u>				
Family Day - Tuesday	Up to 2 children ride half price with 1 adult paying full round trip fare			
Ladies Day - Wednesday	\$15.00	\$17.00	\$2.00	13.33%
Teenage Day - Thursday	\$15.00	\$17.00	\$2.00	13.33%
<u>Freight Rates</u>				
<u>Passenger Luggage</u>				
Box, bag, suitcase (25 lbs. or less)	\$1.00	\$1.50+	\$0.50	50.00%
Wagon*	\$3.00	\$4.00	\$1.00	33.33%
Shopping Cart*	\$1.75	\$2.00	\$0.25	14.29%
Garden Cart*	\$5.00	\$6.00	\$1.00	20.00%
Hand Truck*	\$5.00	\$6.00	\$1.00	20.00%
Hand Truck (horizontal)*	NEW	\$8.00	NEW	NEW
Beach Buggy*	NEW	\$4.00	NEW	NEW
(Final price based on visual and physical inspection of the item, \$1.50 is the base price for a single item)				
*Cart rates are based on "properly loaded" carts, where restraints are not required to keep items in the cart, and no items are making the cart difficult or unsafe to wheel. This standard is different for each cart type, and overloaded carts may incur additional charges of 50%-100%, or may be dismantled.				

Appendix A—Proposed 2019 Rates for Davis Park Ferry

Type	Current Fare	Proposed Fare	Fare Change	% Change
<i>Amusements</i>				
Bowling Game	\$21.00	N/A	Remove	N/A
Football Game	\$20.00	N/A	Remove	N/A
Juke Box	\$20.00	N/A	Remove	N/A
Pinball Machine	\$21.00	N/A	Remove	N/A
Arcade Video Game	\$20.00	N/A	Remove	N/A
<i>Appliances</i>				
Dishwasher	\$11.00	\$15.00	\$4.00	36.36%
Dryer	\$11.00	\$15.00	\$4.00	36.36%
Freezer, residential	\$26.75	\$30.00	\$3.25	12.15%
Freezer, commercial	\$40.00	\$45.00	\$5.00	12.50%
Microwave Oven	\$5.15	N/A	Remove	N/A
Range 4 Burner Stove	\$20.00	\$25.00	\$5.00	25.00%
Refrigerator, residential	\$25.00	\$28.00	\$3.00	12.00%
Refrigerator, residential (apt size)	NEW	\$20.00	NEW	NEW
Refrigerator, commercial	\$40.00	\$45.00	\$5.00	12.50%
Refrigerator, commercial (double)	NEW	\$100.00	NEW	NEW
Soda Machine	\$35.00	\$40.00	\$5.00	14.29%
Trash Compactor	\$9.00	N/A	Remove	N/A
Washing Machine	\$20.00	\$30.00	\$10.00	50.00%
Gas Grill (in box)	\$7.00	\$9.00	\$2.00	28.57%
Gas Grill (assembled)	NEW	\$12.00	NEW	NEW
Gas Grill (large, assembled)	NEW	\$15.00	NEW	NEW
Charcoal Grill	\$4.00	\$4.50	\$0.50	12.50%
<i>Building Supplies</i>				
Asphalt Tub	\$3.25	N/A	Remove	N/A
Bricks, p/brick	\$0.15	\$0.20	\$0.05	33.33%
Cement, bag (90 lbs)	\$5.00	\$6.00	\$1.00	20.00%
Cement block, 8" std/4" solid	\$0.75	\$1.00	\$0.25	33.33%
Cement block, 12' std.	\$1.00	\$1.25	\$0.25	25.00%
Cement Covers, 5x2'	\$20.00	\$23.00	\$3.00	15.00%
Cement covers, 2' round	\$10.00	\$12.00	\$2.00	20.00%
<i>Doors</i>				
Combo & Exterior	\$6.00	\$7.00	\$1.00	16.67%
Interior & Louvre	\$5.00	\$6.00	\$1.00	20.00%
Sliding glass set, 6'	\$20.00	\$23.00	\$3.00	15.00%
Sliding glass set, 8'	\$30.00	\$35.00	\$5.00	16.67%
Door Frame, set	\$12.00	\$14.00	\$2.00	16.67%

Appendix A—Proposed 2019 Rates for Davis Park Ferry

Type	Current Fare	Proposed Fare	Fare Change	% Change
Felt, roll	\$1.50	\$1.75	\$0.25	16.67%
Gravel, sand (50 lb bag)	\$3.00	\$3.50	\$0.50	16.67%
Insulation, bundle	\$2.50	\$2.75	\$0.25	10.00%
Ladder, step	\$2.00	\$2.25	\$0.25	12.50%
Ladder, 20' Extension	\$5.00	\$6.00	\$1.00	20.00%
Leader or gutter p/ft	\$1.50	\$1.75	\$0.25	16.67%
Nails, 50 lb box	\$2.00	\$2.25	\$0.25	12.50%
Poles, CCA, p/ft	\$1.00	\$1.15	\$0.15	15.00%
Roofing, shingles p/ bundle	\$5.00	\$5.75	\$0.75	15.00%
Roofing, roll or split sheet	\$2.50	\$3.00	\$0.50	20.00%

Sheetrock

1/2" 4'x8' sheet	\$1.50	\$2.00	\$0.50	33.33%
1/2" 4'x12' sheet	\$2.00	\$3.00	\$1.00	50.00%
Shingles, wood p/ bundle	\$2.50	\$2.75	\$0.25	10.00%
Snow fence, 50' roll	\$3.50	\$5.00	\$1.50	42.86%
Snow fence posts, bundle of 10	\$1.75	\$2.00	\$0.25	14.29%
Stockade Fence, 6' x 8' section	\$5.00	\$6.00	\$1.00	20.00%
Stockade Fence post, each	\$1.00	\$1.15	\$0.15	15.00%
Tar Roofing, 5 gal. pail	\$2.00	\$2.25	\$0.25	12.50%
Tile, floor p/box	\$2.00	\$2.25	\$0.25	12.50%
Tile, ceramic p/box	\$2.00	\$2.25	\$0.25	12.50%
Wonderboard Lite (green band)	\$4.00	\$4.50	\$0.50	12.50%
Wonderboard (red band)	NEW	\$6.50	NEW	NEW

Bulk Shipments: Liquids, Gas, Etc.

Price includes return of empties

Gas, 5 gal. cylinder	\$2.00	\$3.00	\$1.00	50.00%
Gas cylinder, sm. (CO2, etc)	\$4.50	\$5.00	\$0.50	11.11%
Propane Cylinder, 25 lb.	\$2.50	\$3.00	\$0.50	20.00%
Freight Boat, minimum charge	\$350.00	\$400.00	\$50.00	14.29%

Furniture

Traditional Mattress/Box Springs				
Single (Twin)	\$5.00	\$8.00	\$3.00	60.00%
Double (Full)	\$6.75	\$10.00	\$3.25	48.15%
Queen	\$10.00	\$15.00	\$5.00	50.00%
King	\$15.00	\$22.00	\$7.00	46.67%
Boxed Mattress, any size	NEW	\$10.00	NEW	NEW
Chair, folding	\$1.50	\$1.75	\$0.25	16.67%
Chair	\$2.00	\$2.50	\$0.50	25.00%

Appendix A—Proposed 2019 Rates for Davis Park Ferry

Type	Current Fare	Proposed Fare	Fare Change	% Change
Chaise, aluminum	\$2.00	\$3.00	\$1.00	50.00%
Chaise, wood	\$3.00	\$5.00	\$2.00	66.67%
Cabinets, kitchen p/ft	\$5.00	\$6.00	\$1.00	20.00%
Hi-riser (trundle)	\$15.00	\$18.00	\$3.00	20.00%
Hutch	\$12.00	\$14.00	\$2.00	16.67%
Lamp, floor style	\$3.00	\$3.25	\$0.25	8.33%
Love Seat	\$7.00	\$10.00	\$3.00	42.86%
Piano	\$50.00	\$60.00	\$10.00	20.00%
Recliner	\$6.00	\$8.00	\$2.00	33.33%
Rug or padding, roll p/ft.	\$1.00	\$1.25	\$0.25	25.00%
Sofa	\$8.00	\$15.00	\$7.00	87.50%
Sofa, convertible	\$30.00	\$40.00	\$10.00	33.33%
Table, Dining	\$5.00	\$10.00	\$5.00	100.00%
Table, end	\$2.50	\$3.00	\$0.50	20.00%
Table, picnic	\$6.75	\$8.00	\$1.25	18.52%
TV set, cabinet	\$7.00	N/A	Remove	N/A
TV set, portable	\$5.00	N/A	Remove	N/A
TV flat screen, 46" or larger	\$10.00	\$12.00	\$2.00	20.00%

Garden Supplies & Tools

Fertilizer				
25 lb. bag	\$1.50	\$1.75	\$0.25	16.67%
40-50 lb. bag	\$2.75	\$3.25	\$0.50	18.18%
75-80 lb. bag	\$4.00	\$4.50	\$0.50	12.50%
100 lb. bag	\$5.00	\$5.75	\$0.75	15.00%
Flats of plants or flowers	\$1.00	\$1.25	\$0.25	25.00%
Hay, bale	\$2.50	\$2.75	\$0.25	10.00%
Peat moss, 2 c.f. bale	\$1.50	\$1.75	\$0.25	16.67%
Peat moss, 4 c.f. bale	\$2.00	\$2.25	\$0.25	12.50%
Peat moss, 6 c.f. bale	\$2.50	\$2.75	\$0.25	10.00%
Pine bark (chips), bag	\$2.00	\$2.25	\$0.25	12.50%
Plant, single small container	\$1.25	\$1.50	\$0.25	20.00%
Table Saw	\$10.50	\$12.00	\$1.50	14.29%
Tree, p/ft. (add \$2 p/ft over 3 ft.)	\$3.00	\$3.25	\$0.25	8.33%

Groceries, Food, & Restaurant Supplies

Beer, case of cans	\$1.00	\$1.00	\$0.00	0.00%
Beer, case of bottles	\$1.00	\$1.00	\$0.00	0.00%
Beer & Soda empties p/case	\$1.00	\$1.00	\$0.00	0.00%
Beer, 1/4 keg w/return	\$5.00	\$5.00	\$0.00	0.00%
Beer, 1/2 keg w/return	\$6.00	\$7.00	\$1.00	16.67%

Appendix A—Proposed 2019 Rates for Davis Park Ferry

Type	Current Fare	Proposed Fare	Fare Change	% Change
Bread or cake, box or bag	\$1.00	\$1.00	\$0.00	0.00%
Cigarettes, single case	\$2.00	\$2.25	\$0.25	12.50%
Cigarettes, double case	\$3.50	\$3.75	\$0.25	7.14%
Cones, carton	\$1.00	\$1.00	\$0.00	0.00%
Cookies, carton	\$2.00	\$2.00	\$0.00	0.00%
Dairy Products, per piece, bulk	\$1.00	\$1.00	\$0.00	0.00%
Deli Products, per piece, bulk	\$1.00	\$1.00	\$0.00	0.00%
Eggs, case	\$1.00	\$1.25	\$0.25	25.00%
Fish, crate or box	\$3.50	\$4.00	\$0.50	14.29%
Fish, carton, bag, or bushel	\$1.75	\$2.25	\$0.50	28.57%
Frozen food, p/carton, bulk	\$1.00	\$1.00	\$0.00	0.00%
Ice Cream, lg. carton	\$5.00	\$6.00	\$1.00	20.00%
Sleeve of Ice	NEW	\$5.00	NEW	NEW
Liquor, case	\$2.50	\$2.75	\$0.25	10.00%
Meat, p/100 lb. bulk	\$4.50	\$5.00	\$0.50	11.11%
Meat, lg. carton, crate, or box	\$2.00	\$2.25	\$0.25	12.50%
Meat, sm. carton	\$1.00	\$1.00	\$0.00	0.00%
Milk, case w/return	\$1.00	\$1.00	\$0.00	0.00%
Newspapers, magazines p/bundle	\$1.00	\$1.00	\$0.00	0.00%
Paper logs, kindling, p/bundle	\$1.00	\$1.00	\$0.00	0.00%
Soda, case of cans	\$1.00	\$1.00	\$0.00	0.00%
Soda, case of bottles	\$1.00	\$1.00	\$0.00	0.00%
Soda, empties per case	\$0.75	\$1.00	\$0.25	33.33%
Soda Syrup, 4 gal. carton	\$1.40	\$1.50	\$0.10	7.14%
Soda syrup, cylinder	\$3.75	\$4.00	\$0.25	6.67%
Supplies, p/carton 25 lbs or less	\$1.00	\$1.00	\$0.00	0.00%
Supplies, 25 lbs & over p/lb	\$0.10	\$0.12	\$0.02	20.00%
Vegetables & produce carton/crate	\$1.00	\$1.00	\$0.00	0.00%
Water, 5 gal. bottle w/return	\$4.00	\$4.50	\$0.50	12.50%
Hardware, package or carton	\$1.50	\$1.75	\$0.25	16.67%
Paint, case	\$4.00	\$4.50	\$0.50	12.50%
Paint, gallon can	\$1.75	\$2.00	\$0.25	14.29%
Paint, 5 gal. pail	\$2.00	\$3.00	\$1.00	50.00%
<u>Windows</u>				
Single unit	\$4.00	\$4.50	\$0.50	12.50%
Mullion	\$5.50	\$6.00	\$0.50	9.09%
Triple or Picture	\$12.00	\$14.00	\$2.00	16.67%
Bay or Bow	\$15.00	\$18.00	\$3.00	20.00%

Appendix A—Proposed 2019 Rates for Davis Park Ferry

Type	Current Fare	Proposed Fare	Fare Change	% Change
<u>Miscellaneous</u>				
Air Conditioner	\$4.00	\$4.50	\$0.50	12.50%
Battery, std. size	\$2.00	\$2.25	\$0.25	12.50%
Bicycle	\$5.00	\$5.00	\$0.00	0.00%
Cash Register	\$4.00	\$4.50	\$0.50	12.50%
Carts - Garden	\$5.00	\$5.75	\$0.75	15.00%
Carts - Shopping	\$1.75	\$2.00	\$0.25	14.29%
Carton, not exceeding 25 lbs.	\$1.00	\$1.00	\$0.00	0.00%
Carton, over 25 lbs. p/lb.	\$0.10	\$0.10	\$0.00	0.00%
Garbage Can - empty	\$1.50	\$1.75	\$0.25	16.67%
Kayak	\$20.00	\$23.00	\$3.00	15.00%
Motor, outboard 1hp.- 10hp.	\$5.00	\$6.00	\$1.00	20.00%
Paddleboard	\$15.00	\$20.00	\$5.00	33.33%
Surfboard (per ft.)	NEW	\$1.50	NEW	NEW
Surfboard	\$5.00	N/A	Remove	N/A
Windsurfer	\$20.00	\$23.00	\$3.00	15.00%
Windsurfer w/ mast, boom, & sail	\$25.00	\$28.00	\$3.00	12.00%
<u>Plumbing Supplies</u>				
Basin	\$2.00	\$2.50	\$0.50	25.00%
Closet Set	\$5.00	\$6.00	\$1.00	20.00%
<i>Pipe (p/ft.)</i>	*	*	*	*
Steel	\$2.00	\$2.25	\$0.25	12.50%
Copper	\$1.50	\$1.75	\$0.25	16.67%
PVC	\$1.00	\$1.25	\$0.25	25.00%
Shower, enclosure	\$5.00	\$6.00	\$1.00	20.00%
Shower, base	\$6.00	\$7.00	\$1.00	16.67%
Shower, stall, fiberglass	\$25.00	\$28.00	\$3.00	12.00%
Shower, tub size, fiberglass	\$45.00	\$50.00	\$5.00	11.11%
Sink	\$2.00	\$2.50	\$0.50	25.00%
Toilet	\$5.00	\$6.00	\$1.00	20.00%
Tub, fiberglass	\$10.00	\$15.00	\$5.00	50.00%
Water heater, electric or gas (p/gallon)	\$0.20	\$0.25	\$0.05	25.00%
<u>Deliveries (UPS, FedEx, USPS)</u>				
Up to 10 lbs.	NEW	\$3.00	NEW	NEW
10-15 lbs.	NEW	\$5.00	NEW	NEW
16-24 lbs.	NEW	\$7.00	NEW	NEW
25-30 lbs.	NEW	\$9.00	NEW	NEW
31-40 lbs.	NEW	\$12.00	NEW	NEW
41-50 lbs	NEW	\$15.00	NEW	NEW

Appendix A—Proposed 2019 Rates for Davis Park Ferry

Type	Current Fare	Proposed Fare	Fare Change	% Change
<u>Refuse</u>				
Shipping of Container only, does not include dumping fees				
30 yard container	\$425.00	\$475.00	\$50.00	11.76%
20 yard container	\$300.00	\$350.00	\$50.00	16.67%
10 yard container	\$225.00	\$250.00	\$25.00	11.11%
<u>Vehicles</u>				
Cushman type scooter	\$40.00	\$45.00	\$5.00	12.50%
Golf Cart	NEW	\$40.00	NEW	NEW
Small trucks, passenger	\$100.00	\$120.00	\$20.00	20.00%
Truck 3/4 ton max capacity	\$125.00	\$140.00	\$15.00	12.00%
Vehicles not in operating condition add 50 %				
<u>Lumber Price p/linear ft. (NEW PRICING SCALE)</u>				
Size	P/ft.			
1 x 2	\$0.03			
1 x 4	\$0.06			
1 x 6	\$0.09			
5/4 x 4	\$0.06			
5/4 x 6	\$0.11			
5/4 x 8	\$0.15			
2 x 4	\$0.12			
2 x 6	\$0.18			
2 x 8	\$0.24			
2 x 10	\$0.30			
2 x 12	\$0.35			
3 x 6	\$0.30			
3 x 8	\$0.36			
4 x 4	\$0.24			
6 x 6	\$0.54			
8 x 8	\$0.96			
<u>Lumber - Miscellaneous</u>				
Plywood Price Per Sheet				
1/4	\$1.00	\$1.25	\$0.25	25.00%
3/8	\$1.25	\$1.75	\$0.50	40.00%
1/2	\$1.50	\$2.00	\$0.50	33.33%
5/8	\$1.75	\$2.25	\$0.50	28.57%
3/4	\$2.00	\$2.50	\$0.50	25.00%
Note: Freight rates represent minimum price for standard sized units. Price may be higher depending on size and/or weight. All freight is subject to visual/physical inspection for final price evaluation.				