

SUFFOLK COUNTY LEGISLATURE



Lance Reinheimer
Director

BUDGET REVIEW OFFICE

June 6, 2022

Honorable Kevin McCaffrey, Presiding Officer, and
Members of the Suffolk County Legislature
William H. Rogers Legislature Building
725 Veterans Memorial Highway
Smithtown, New York 11787

Dear Legislators:

The attached report is the Budget Review Office analysis of the financial and supporting documents presented by Fire Island Ferries, Incorporated, in support of its petitions for passenger fare and freight tariff increases for Fire Island Ferries, Inc., and passenger fare increases for its subsidiary, Fire Island Water Taxi, LLC. Both Fire Island Ferries, Inc., and Fire Island Water Taxi, LLC last received rate increases in 2019.

Rate increases are requested for almost all passenger fare categories and some freight categories; the average fare increase is 25% for Ferry passengers, 18% for Water Taxi passengers, and 12% for freight. The unprecedented 218% increase for diesel fuel, from an average cost of \$1.87 per gallon in 2021 to the current cost of \$5.94 per gallon, is the primary reason for the requested rate increases. In addition, rising personnel costs driven by the increase in the New York State minimum wage are also cited by the petitioner as a reason for the rate increases.

The Budget Review Office conducted a review of the certified and audited financial statements, which were prepared by an accountant with satisfactory peer review status. Our review finds the requested passenger and freight tariff increases to have merit during this time of increased fuel costs. However; energy costs are volatile, which makes it difficult to make accurate financial projections for future years. While we understand the need to grant rate relief this year to ensure financial stability for Fire Island Ferries, Inc., we are hesitant to state that the higher rates are warranted in future years in the event fuel costs moderate. Although the Legislature has the authority to either approve or disapprove the rates as requested, consideration should be given to require the petitioner submit to a rate review after the 2023 summer season.

Our summary of findings highlights those areas we believe to be most relevant for legislative deliberation. My staff and I are available should you have questions regarding this report.

Very Truly Yours,

Lance Reinheimer, Director
Budget Review Office

Review of
Fire Island Ferries, Inc.
and
Fire Island Water Taxi, LLC

**Petitions for 2022
Rate Increase**

June 6, 2022

**Budget Review Office
Suffolk County Legislature
Smithtown, New York 11787**

Analysis of Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC Petitions for Rate Alteration

Summary of Findings

- Fire Island Ferries, Inc. and its wholly owned subsidiary, Fire Island Water Taxi, LLC, filed petitions and supporting documents for rate relief with the Clerk of the Legislature on May 11, 2022.
- Fire Island Ferries, Inc. has complied with the provisions of Chapter 455 of the Suffolk County Code including submission of the required certified and audited financial statements by an accountant providing proof of satisfactory peer review for both petitions.
- Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC were last granted rate increases in 2019.
- The cash control system used by both Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC is sufficient to safeguard the company's assets and protect the public's interest.
- According to the petitions, audited financial statements and financial projections submitted by the petitioner, a combination of rising fuel costs, rising wage and benefit costs, have resulted in decreasing profits and margins since 2019 for Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC.
- Fire Island Ferries, Inc. requests an unweighted average rate increase of approximately 25%. The most commonly sold ticket, round trip adult fare, increases by 19% from \$21 to \$25.
- Fire Island Water Taxi, LLC requests an unweighted average rate increase of 18% for lateral service and 13% for cross-bay service. The most commonly sold ticket, Fire Island Pines - Cherry Grove, increases 20% from \$10 to \$12.
- Fire Island Ferries, Inc. requests an average increase of 12% for freight tariffs for a projected 20% increase in annual revenue.
- Without rate relief, both Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC are projected to experience operating losses in 2022, primarily due to the extraordinary rise in fuel costs.
- If proposed rates are approved, the projected revenue increase is 19.4% for Fire Island Ferries, Inc. and 20% for Fire Island Water Taxi, LLC, when compared to the projected revenue without rate relief. The Transportation CPI index growth since the last rate increase was 25.4%.
- The unexpected increase in fuel costs may impact the companies' ability to operate if there is no rate relief; therefore, we support the requested rate increases. The requested rate relief allows Fire Island Ferries, Inc., and its subsidiary, Fire Island Water Taxi, LLC, to mitigate the 2022 increases in wages, employee benefits, and the unprecedented increases in fuel costs.
- Due to the volatility of fuel prices the Legislature might therefore consider time-limiting the rate increase and/or requiring a rate review after the 2023 summer season.
- We do not support the use of the petitioner's formula in the calculation of future rate increases based on the Transportation CPI.

Introduction

All ferry service operators who transport passengers and/or freight across bodies of water within the boundaries of Suffolk County are required to obtain licenses and rate approvals from the Suffolk County Legislature in accordance with Chapter 455 of the Suffolk County Code as authorized by Section 131-g of the Highway Law, Article 8 of the Navigation Law and Article 6 of the Transportation Corporations Law. The intent of the Suffolk County Ferry Service Law is to assure “continuous and adequate ferry service in Suffolk County”. The licenses granted by the County are not exclusive; licenses may be granted to as many qualified service providers as deemed necessary to assure the legislative intent.

Fire Island Ferries, Inc. and its subsidiary, Fire Island Water Taxi, LLC, submitted petitions on May 11, 2022 to the Suffolk County Legislature seeking authorization for increases in its rates as provided for by Section 131-g of the New York State Highway Law. Fire Island Ferries, Inc. provides cross-bay passenger and freight service to Fire Island communities in the Town of Islip. Fire Island Water Taxi, LLC provides lateral passenger service for Fire Island communities in the Town of Islip.

Scope of the Report

The Budget Review Office (BRO) reviews the application and presents its findings in a report to the Legislature for their consideration, pursuant to Chapter 455, Section 3 of the Suffolk County Code. Applicants are required to submit audited financial statements for the previous two years of operation. Fire Island Ferries, Inc. provided audited financial statements and supplementary information for their three fiscal years ending September 30, 2019, 2020 and 2021, for both Fire Island Ferries, Inc. and for Fire Island Water Taxi, LLC. King and Associates, CPA, P.C. audited and certified both sets of financial statements. The firm has been peer reviewed within the last five years, as required by Chapter 455-3 (D) of the Suffolk County Code. Audited financial statements are intended to provide an independent, competent, and objective presentation of operations. In cooperation with the petitioner, King and Associates also prepared forecasts for 2022 based on the previous years’ financial statements. Any financial forecasts presented in this report are based upon assumptions of future events and should not be construed as facts.

Our review included an evaluation of the assumptions used in the applicant’s 2022 forecast of revenue and expenses and an analysis of the submitted financial statements along with supplementary information on revenue, expenses and ridership data for 2020 and 2021. We also toured the petitioner’s fixed place of business in Bay Shore, to review cash controls and freight receiving procedures.

Analysis of the Petitions for Rate Relief

The findings presented here are intended to aid the Legislature in its deliberations on the rate alterations requested by Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC.

The Petitions Seeking Rate Relief

The petitions submitted by Fire Island Ferries, Inc. and for its wholly owned subsidiary, Fire Island Water Taxi, LLC on May 11, 2022 state that the ferries are for-profit transportation corporations organized under the Transportation Corporations Law of the State of New York. They have been and remain in good standing under the law and are authorized and licensed to operate passenger and freight ferries between Bay Shore, New York and various communities on Fire Island, New York, and to operate laterally along Fire Island with various ports of embarkation. Their latest license approval was in 2021, pursuant to Resolution No. 418-2021 for Fire Island Ferries, and Resolution No. 458-2021 for Fire Island Water Taxi, LLC. Both licenses expire March 15, 2024.

The current rate structures were approved in 2019. Resolution No. 272-2019 approved the current fare structure for Fire Island Ferries, Inc. and Resolution No. 273-2019 approved the current rates for Fire Island Water Taxi, LLC.

According to the petition, the 2022 projected net loss forecast for the both the Ferry and Water Taxi operations indicate that rate relief is necessary. The petition also cites “decreasing return on investment”, as a factor in seeking rate relief. The Legislature has not previously embraced this concept in its considerations of rate relief petitions.

Since the last rate relief in 2019, Fire Island Ferries, Inc. built and purchased one ferry vessel for \$3.25 million and a water taxi vessel for \$650,000. Fire Island Ferries, Inc. expects delivery of a \$1.5 million freight vessel in July 2022. The two companies have experienced cost increases in employee wages, benefits and fuel.

The petitions submitted on May 11, 2022 seek to increase and restructure passenger fares for most cross-bay and lateral service provided by both entities, as well as for certain freight rates. Based on the proposed rate increases, the petitioner projects 2022 Fire Island Ferries, Inc. operating revenue to increase by 20% as compared to its current rates. The petitioner projects 2022 Fire Island Water Taxi, LLC operating revenue to increase by 19.4% as compared to its current rates. The projections prepared by King and Associates to support rate relief, forecast a 2022 loss of \$635,845 *without* rate relief for Fire Island Ferries and a 2022 loss of \$213,751 for Fire Island Water Taxi, LLC. According to the forecast, if rate relief is granted, the petitioner projects positive operating income of \$1,096,373 for Fire Island Ferries, Inc. and \$211,096 for Fire Island Water Taxi, LLC. As with any financial forecast, these forecasts are based upon assumptions of future events and should not be construed as facts.

Comparison of Current and Proposed Rates

The requested rate relief increases the fares for most passenger categories for both Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC. Passenger fares will increase by unweighted averages of 25% for Ferries, 18% for Water Taxi lateral service, 13% for Water Taxi cross-bay service and 12% for freight.

If the proposed rates are approved, the most commonly sold Fire Island Ferries, Inc. ticket, round-trip adult, increases by 19% from \$21 to \$25. The most commonly sold Water Taxi, LLC lateral fare ticket, Fire Island Pines - Cherry Grove, increases 20% from \$10 to \$12. The base fare for the most commonly sold Water Taxi cross-bay trip, in-season evening Ocean Beach - Bay Shore, increases 11.1% from \$225 to \$250 plus each additional passenger over six per trip increases 17% from \$15.00 to \$17.50.

If rate relief is granted, freight rates will increase by an unweighted average of 12%. The petitioner forecasts a 20% increase in freight revenue compared to projections at current rates. The average increase for freight items excluding charter is \$1.65. Freight tariffs accounted for approximately 24% of Fire Island Ferries revenue in 2020 and 2021.

The following tables summarize the proposed passenger fares included in the current petition that account for more than 90% of all passenger revenue for Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC. A schedule of all rate changes is contained in Appendices A and B of this report.

Summary of Proposed Ferry Fare Structures

Fire Island Ferries—Selected Fares	CURRENT	PROPOSED	% CHANGE	Current Price per Trip	Proposed Price per Trip
Round Trip Adult	\$21.00	\$25.00	19%	\$10.50	\$12.50
40 trip Adult	\$330.00	\$442.00	34%	\$8.25	\$11.05
One Way	\$11.00	\$13.00	18%	\$11.00	\$13.00
Villages and other bulk ticket book sales (40 Ticket Books)					
Ocean Beach* (2022-2023 season)	\$247.50	\$331.50	34%	\$6.19	\$8.29
Ocean Beach* (2023-2024 season)	N/A	\$380.35	15%	\$8.29	\$9.51
Saltaire	\$331.50	\$408.85	23%	\$8.29	\$10.22
All Other Villages/ Organizations	\$331.50	\$408.85	23%	\$8.29	\$10.22
Restricted Fire Island Workers (40 ticket Book) Off season use ONLY	\$260.00	\$350.00	35%	\$6.50	\$8.75

Passenger fares comprise approximately 80% of Fire Island Ferries revenue

* The new two-year landing agreement between Fire Island Ferries and the Village of the Ocean Beach contains two provisions for bulk ticket purchases. In 2022-23, a single bulk purchase of 1,750 40-trip books by a village agent will be at 75% of the standard 40-trip cost. In 2023, 400 books may be purchased at 90% of the standard book price, and up to an additional 1,500 books may be purchased at 85% of the standard price. The table reflects a blended rate for a total of 1,900 books for Ocean Beach in 2023-2024.

Although Fire Island Ferries, Inc., maintains a lateral license for service along Fire Island for the communities of Kismet, Fair Harbor, Dunewood, Atlantique, Seaview and Ocean Bay Park, and the Villages of Ocean Beach and Saltaire, only Fire Island Water Taxi, LLC currently provides lateral service.

Summary of Proposed Fare Structures

Fire Island Water Taxi—Selected Lateral Fares	CURRENT	PROPOSED	% CHANGE
Fire Island Pines ↔ Cherry Grove	\$10.00	\$12.00	20.0%
Ocean Beach ↔ Kismet	\$13.00	\$15.00	15.4%
Ocean Beach ↔ Atlantique	\$9.00	\$12.00	33.3%
Ocean Beach ↔ Fair Harbor	\$10.00	\$13.00	30.0%
Ocean Beach ↔ Ocean Bay Park	\$9.00	\$12.00	33.3%
Ocean Beach ↔ Cherry Grove	\$17.00	\$19.00	11.8%
Ocean Beach ↔ Saltaire	\$13.00	\$15.00	15.4%
Ocean Beach ↔ Fire Island Pines	\$19.00	\$21.00	10.5%
Ocean Beach ↔ Sailors Haven	\$15.00	\$17.00	13.3%
Ocean Bay Park ↔ Kismet	\$15.00	\$17.00	13.3%
Ocean Bay Park ↔ Fire Island Pines	\$17.00	\$19.00	11.8%
Ocean Bay Park ↔ Cherry Grove	\$15.00	\$17.00	13.3%
Kismet ↔ Atlantique	\$11.00	\$13.00	18.2%
Kismet ↔ Fair Harbor	\$11.00	\$13.00	18.2%
Fire Island Pines ↔ Water Island	\$13.00	\$15.00	15.4%
Cherry Grove ↔ Seaview	\$17.00	\$19.00	11.8%

In 2021, Lateral fares comprised approximately 48% of all Fire Island Water Taxi Revenue

Summary of Proposed Fare Structures for Cross Bay Service

<u>Fire Island Water Taxi—Selected Cross-Bay</u>	<u>CURRENT</u> <u>FARE</u>	<u>PROPOSED</u> <u>FARE</u>	<u>PERCENTAGE</u> <u>CHANGE</u>
Seasonal, Day, up to six passengers	\$200.00	\$225.00	12.5%
Seasonal, Night, up to six passengers	\$225.00	\$250.00	11.1%
Off-Season, Day, up to six passengers	\$225.00	\$275.00	22.2%
Off-Season, Night, up to six passengers	\$300.00	\$325.00	8.3%
Seasonal, Additional Passenger	\$15.00	\$17.50	16.7%
Special Late Night Seasonal One Way, per person, minimum six passengers.	\$30.00	\$30.00	0.0%

In 2021 Cross-Bay Fares comprise approximately 52% of all Fire Island Water Taxi revenues

Comparison with Transportation Consumer Price Index (CPI)

Pursuant to § 455-3 (l) of the Suffolk County Ferry Service Law, the petitioner has included a request to allow rate alterations by applying the Transportation Component of the Consumer Price Index for Urban Customers (New York and Northern New Jersey). If the CPI change from February 2019 (215.269) to April 2022 (270.029) was applied to the current rates for Fire Island Ferries, we estimate a rate increase of up to 25.4% would be authorized. The petitioner’s proposed rates are on average less than the growth in the CPI Transportation Component, as is their forecasted revenue using the proposed rates.

The Petitioner’s requested rate alteration formula, contained in the section “Rate Alteration by Formula” in the Resolutions included in the petition, uses a formula beginning in 2008, eleven years prior to the petitioner’s last adopted rate increase in 2019. If the formula contained in the petition were used, rates could rise to 38% more than the previous year, annually. Additionally, the formula contained in the petition does not appear to reset the base year to the previously granted rate increase. The petitioner would still be required to notify the Legislature of its intent to use the CPI for its rate alteration, and the Legislature could reject the use of the CPI. We do not recommend use of the petitioner’s CPI formula for rate setting.

Financial Statements

The petitioner submitted audited financial statements for their fiscal years ending September 30, 2019, 2020 and 2021 for both Fire Island Ferries, Inc. and for Fire Island Water Taxi, LLC. King and Associates prepared and audited the financial statements; their last peer review was completed in 2019. Both the Independent Auditor’s Report and the Notes to Financial Statements accompanying the Audited Financial Statements state that Fire Island Water Taxi, LLC is a wholly owned subsidiary of Fire Island Ferries, Incorporated. Generally accepted accounting principles (GAAP) require that majority owned subsidiaries be accounted for as consolidated subsidiaries. The unconsolidated reports were prepared at the request of the management of Fire Island Ferries, Inc. for inclusion with the rate increase petition. Because the two companies are licensed separately under the County Ferry Service Law, the unconsolidated presentation is necessary for consideration of the two separate rate relief petitions. The Independent Auditor’s Report contains enough information to determine the effect consolidation of the financial statements would have on assets, liabilities, revenue and liabilities.

Financial forecasts presented in this report are based on assumptions of future events and should not be construed as facts. During our review, we analyzed additional information we considered necessary and appropriate in evaluating the assumptions used in these forecasts. Future events may favorably or unfavorably affect the assumptions. Therefore, the actual results achieved during the forecasted fiscal year may vary from the forecasted results.

Fire Island Ferries, Inc. experienced a loss in 2020 and minimal operating profit in 2021; however, the business appears to be in overall “good health”, based on their current ratio and their cash on hand. The 2021 profit is due almost entirely to the forgiveness of its PPP loan of approximately \$700,000 and grant income of \$500,000.

Fire Island Water Taxi was profitable in both 2020 and 2021; however, the 2021 profit was due to the forgiveness of a PPP loan. The operating revenue was slightly higher in 2020 than 2019, reflecting a customer preference for smaller less crowded vessels during the pandemic.

Fire Island Ferries’ cost of operations increased by 7.1% from 2019 to 2021. The largest cost drivers are salaries, rent, property taxes, and fuel. The cost of operations for Fire Island Water Taxi, LLC increased 41.3% from 2019 to 2021, according to the financial statements and supplemental data provided by the petitioner; the most significant cost drivers appear to be increases in salaries, fuel, and repairs and maintenance. The increase in salaries conforms with the increase in the New York State Minimum Wage from 2019 to 2022.

Forecasts

The petitioner provided expense and revenue forecasts for 2022 to support its rate increase request. The forecasts do not include 2020 data in its calculations because the pandemic made the year anomalous (as previously noted, 2020 is included in all financial reporting). Assuming current fares, Fire Island Ferries, Inc. and Fire Island Water Taxi, LLC project an operating loss in 2022. If the proposed rates are adopted, the company anticipates positive operating income of \$1,096,373 for the Ferry and \$211,096 for the Water Taxi.

The largest contributing factor to the forecasted growth in operating expenses is the 218% increase in the cost of diesel fuel for both companies. The cost for diesel fuel increased from an average cost of \$1.87 per gallon last year to \$5.94 per gallon in 2022, which is a projected increase of \$970,401. Based on US Energy Information Administration 5-year analysis, this is a reasonable estimate of diesel costs for 2022.

Cash Controls

The controls in place during the previous three rate setting processes, in 2010, 2015 and 2019 are still in place for both corporate entities, and have been enhanced by the use of single ticket printing for most tickets. We reviewed the process with both the petitioner, King and Associates, and the petitioner’s employees at the Bay Shore ticket terminal. BRO is satisfied that the previously approved procedures remain in place. Additionally, the expanded use of a mobile phone application to purchase tickets for both the Ferries and the Water Taxi has decreased the amount of cash transactions. The petitioner has continued to modernize its freight receiving procedures, and has enhanced accountability by establishing mobile offices at the freight docks, and by developing reporting to improve freight tracking on the Fire Island side.

Conclusion and Recommendation

Our analyses of the two petitions for rate relief encompass several perspectives. Rates should reasonably reflect operation costs without being excessive and should provide sufficient revenue for

the business to be a going concern. Based on the Certified Financial Statements and the supplementary information provided by the petitioner, Fire Island Ferries, Inc. had positive operating income in 2019, experienced a loss in 2020, and lower operating income in 2021. Fire Island Water Taxi had small positive operating incomes in 2019 and 2020, and an operating loss in 2021. Historically, Fire Island Ferries, Inc and Fire Island Water Taxi, LLC have petitioned the County for rate relief after an operating loss, usually every four years unless, as in 2022, exigent circumstances such as the rapid inflation of fuel costs dictate an earlier petition. The Fire Island Ferries, Inc. President stated during this rate approval process that the company would not have requested a rate increase this year if diesel fuel costs had not increased to the current price.

Fire Island Water Taxi has operated below the typical industry profit margin since the last rate increase. If consolidated, Fire Island Ferries would still have shown an operating loss in 2020. The low profit margins, operating losses, and the significant increase in the cost of fuel in 2022 indicate that a rate increase is reasonable. The unexpected increase in fuel costs may impact the companies' ability to operate if there is no rate increase; we therefore support the requested rate increase.

Our belief that the requested rates are sufficient to provide relief should not be interpreted as a belief that the requested relief is optimal. The proposed rate increases are based primarily on the assumption that fuel prices will remain at their current levels indefinitely. If fuel costs are below the petitioner's assumptions, the difference between the actual costs and the assumptions would be realized as gross profit. **The Legislature might therefore consider time-limiting the rate increase and/or requiring a rate review after the 2023 summer season.**

Suffolk County is unusual in its use of fully private companies for ferry service. Most ferries in the United States operate between public terminals along a public route, as either direct public services, components or a public benefit corporation, or contracted concessionaires. No Suffolk County ferry receives any public subsidy to its farebox revenues. Conversely, the County receives no direct revenues from the operation of these private concerns; no ferry company in Suffolk County pays sales and use tax. Although the ferries in the County are run to a significant public benefit, the proprietors of these companies bear all the risk. The petitioner has demonstrated a consistent ability to operate in the public interest at a reasonable cost. The requested rate relief allows Fire Island Ferries, Inc., and its subsidiary, Fire Island Water Taxi, LLC, revenue growth to somewhat offset the anticipated increases in operating expenses due to increases in fuel and wage costs since their rate increases in 2019.

Appendix A—Proposed 2022 Rates for Fire Island Ferry

Fare Type (changes to Fare Type are underlined)	Current Rate	Proposed Rate	% Change
Adult One-Way	\$11.00	\$13.00	18%
Adult Round Trip	\$21.00	\$25.00	19%
Adult Multiple trip tickets of not less than 20, nor more than 40 trips, shall be 75% of the Adult One-Way Fare	\$330.00	\$442.00	34%
<u>Senior Citizens displaying Suffolk County a Senior Citizen Card, Handicapped Persons displaying a Suffolk County Handicapped Card and Military Active Duty/VETERANS</u>	\$10.00	\$12.00	20%
Children between the ages of two (2) twelve (12) and dogs One-Way shall be one-half Adult One-Way fare	\$6.00	\$7.00	17%
Children between the ages of two (2) twelve (12) and dogs Round-trip tickets shall be	\$11.00	\$13.00	19%
No Charge for Infants (under 2 years old)			
Children multiple trip tickets of not less than 20 nor more than 40 trips shall be 35% of the Adult One-Way fare. No charge for infants (under 2 years old).			
<u>Children multiple trip tickets of not less than 20 nor more than 40 trips shall be 50% of the Adult Multiple trip ticket book. No charge for infants (under 2 years old).</u>	\$140.00	\$221.00	58%
Petitioner shall be entitled to charge a surcharge for any tickets sold on its vessels where the terminal of departure ticket office was open not less than 10 minutes prior to scheduled departure.	\$0.25	\$1.00	300%
A special one-way adult fare from Fire Island departing at or later than 1:00 AM (not currently scheduled)	\$20.00	\$25.00	25%
Restricted Fire Island workers book for Monday through Friday only (departing at approximately 7:00 AM to Fire Island and 4:30 PM to Bay Shore). Restricted purchase at the Bay Shore main office only. Sold in books of forty only. Restricted exclusively for workers traveling to their principal place of employment on Fire Island during the off season (excludes Summer Schedule)	\$260.00	\$350.00	35%
Petitioner shall be entitled to a minimum charge for passengers with shopping carts, luggage carriers and excessive baggage	\$6.00	\$7.00	17%
Petitioner shall be entitled to change a processing fee for tickets purchased using Petitioner mobile application	Not to exceed 3.5%	Not to exceed 3.99%	14%
Adult Lateral Service between any two points not to exceed 150% of one-way fare.			
Child Lateral Service between any two points not to exceed 75% of Adult one-way fare			
Villages and other bulk ticket book sales (40 Ticket Books)			
Ocean Beach* (2022-2023 season)	\$247.50	\$331.50	34%
Ocean Beach* (2023-2024 season)	N/A	\$380.35	15%
Saltaire	\$331.50	\$408.85	23%
All Other Villages/ Organizations	\$331.50	\$408.85	23%

FIRE ISLAND FERRY PROPOSED 2022 RATES			
Freight			
ITEM	Current	Proposed	Percentage Change
Dishwasher	\$13.00	\$14.30	10%
Dryer	\$14.00	\$15.40	10%
Refrigerator/Freezer, residential	\$32.50	\$35.75	10%
Refrigerator/Freezer, commercial	\$55.00	\$60.50	10%
Refrigerator/Freezer, small	\$10.00	\$11.00	10%
Microwave oven	\$7.50	\$8.25	10%
Range	\$18.75	\$20.65	10%
Range top	\$5.50	\$6.05	10%
Walk-in box	\$125.00	\$137.50	10%
Washer	\$18.75	\$18.75	0%
Bush per foot	\$1.00	\$1.10	10%
Chain saw	\$3.50	\$3.85	10%
25-50 lbs. bag	\$1.45	\$1.60	10%
75-80 lbs. bag	\$2.50	\$2.75	10%
100 lbs. bag	\$3.00	\$3.30	10%
Flat of plants or flowers	\$2.00	\$2.20	10%
Hay, bale	\$2.50	\$2.75	10%
Mower	\$6.00	\$6.60	10%
Peat moss	\$3.00	\$3.30	10%
Table saw	\$12.00	\$13.20	10%
Tree PER FOOT	\$4.00	\$4.40	10%
Gas cylinder,lg (CO2, Acetylene, O2)	\$8.50	\$9.35	10%
Gas cylinder, small (CO2, propane,5 gal. gas)	\$6.00	\$6.60	10%
Propane cylinder, 100 lbs.	\$9.00	\$9.90	10%
Bottles/cans case	\$1.20	\$1.30	8%
deposit case return	\$0.60	\$0.70	17%
Beer Keg w/return	\$8.50	\$9.35	10%
Bread or cake, box or bag	\$1.25	\$1.40	12%
Cigs, case of cigarettes	\$2.50	\$2.75	10%
Cones, carton	\$1.50	\$1.65	10%
Dairy products, per piece	\$1.10	\$1.20	9%
Fish, carton, bag or bushel	\$2.60	\$2.90	12%
Frozen food, per carton	\$0.85	\$0.95	12%
Groceries, per carton, bulk	\$1.10	\$1.20	9%
IC, ctn ice cream	\$5.00	\$5.50	10%
Liquor, case Personal	\$3.40	\$4.00	18%
Liquor, case Commercial	\$3.40	\$3.85	13%
Meat	\$2.50	\$2.75	10%
Milk, case w/return	\$1.35	\$1.50	11%

FIRE ISLAND FERRY PROPOSED 2022 RATES			
Freight			
ITEM	Current	Proposed	Percentage Change
Papers, mags	\$1.30	\$1.50	15%
Soda BIB	\$2.75	\$3.00	9%
Vegetables & produce, ctn	\$1.20	\$1.35	13%
Water, 5-gal. bottle water	\$6.00	\$6.60	10%
Hardware, package or cart	\$2.25	\$2.50	11%
Paint, case	\$2.75	\$3.00	9%
Paint, 5-gallon pail	\$6.00	\$6.60	10%
Bricks, per 100 weight	\$5.00	\$5.50	10%
Cement, bag	\$3.00	\$3.30	10%
Cement block, 8" std. or	\$0.80	\$0.90	13%
Cement block, 12" std.	\$1.25	\$1.40	12%
Cement covers, 5' x 2'	\$19.50	\$21.50	10%
Cement mixer	\$15.00	\$16.50	10%
Clay (tennis court), bag	\$2.00	\$2.20	10%
Combo & exterior Prehung	\$15.00	\$18.00	20%
Interior & louver Prehung	\$10.00	\$12.00	20%
slab	\$8.50	\$10.20	20%
Sliding glass set	\$20.00	\$24.00	20%
Flagstone PER HUNDRED WEIGHT	\$5.00	\$5.50	10%
Glass, minimum per piece	\$7.00	\$7.70	10%
Insulation, single roll	\$2.50	\$3.00	20%
Ladder PER FOOT	\$1.00	\$1.10	10%
Lath, 2' x 8' wire	\$1.25	\$1.50	20%
Leader/gutter piece or bundle PER FOOT	\$1.00	\$1.20	20%
LUMBER, per 1000 bd. ft.	\$69.00	\$83.00	20%
LUMBER, CCA, TREX, AZEK per 1000 bd.ft.	\$96.26	\$115.50	20%
LUMBER, lengths over 16', add	\$13.17	\$15.80	20%
LUMBER, minimum order	\$2.75	\$3.00	9%
Molding, bundle, per foot	\$5.00	\$6.00	20%
Nails, 50 lbs. box	\$2.75	\$3.00	9%
Plywood, 4' x 8' sheet	\$1.50	\$1.80	20%
Plywood, 4' x 9' sheet	\$2.00	\$2.40	20%
Plywood, 4' x 10' sheet	\$2.25	\$2.70	20%
Poles (treated) PER FOOT	\$1.25	\$1.50	20%
Roofing, roll or split sheet	\$2.00	\$2.40	20%
Scaffold, stages, jacks PER FOOT with return	\$2.25	\$2.50	11%
Screens	\$2.25	\$2.50	11%
Sheetrock, 4' x 8' sheet	\$2.00	\$2.40	20%
Sheetrock, 4' x 10' sheet	\$2.30	\$2.55	11%

FIRE ISLAND FERRY PROPOSED 2022 RATES			
Freight			
ITEM	Current	Proposed	Percentage Change
Sheetrock, 4' x 12' sheet	\$2.75	\$3.30	20%
Shingles, all types, per	\$2.25	\$2.50	11%
Siding break w/return	\$25.00	\$27.50	10%
Skylight, minimum	\$5.00	\$6.00	20%
Slate, per piece, bulk	\$1.15	\$1.30	13%
Snow fence, 50' roll	\$5.00	\$5.50	10%
Snow fence posts, bdl. Of	\$2.75	\$3.00	9%
Split rail fence, per piece	\$1.35	\$1.50	11%
Stockade fence, 6' x 8' s	\$8.00	\$9.60	20%
Styrofoam, 4' x 8' sheet	\$1.45	\$1.75	21%
Tile carton	\$2.75	\$3.30	20%
Windows, MINIMUM	\$7.00	\$8.40	20%
Boiler	\$25.00	\$27.50	10%
Cast iron fittings	\$2.00	\$2.20	10%
Fire hydrant	\$30.00	\$33.00	10%
Pipe bdl. (Cl, Cu, PVC, galv. Pex), per foot	\$1.10	\$1.20	9%
Shower base	\$7.50	\$8.25	10%
Shower door	\$10.00	\$11.00	10%
Shower unit, fiberglass	\$35.00	\$38.50	10%
Tank, steel or fbgl, per 100 gal.	\$15.00	\$16.50	10%
Tub, C.I.	\$27.50	\$30.25	10%
Tub, steel or fbgl.	\$15.00	\$16.50	10%
Tub, complete fbgl. Unit	\$45.00	\$49.50	10%
Water heater, per 10 gals	\$2.60	\$2.90	12%
Chair (folding, dining, picnic, etc.)	\$3.00	\$3.30	10%
Chaise	\$8.00	\$8.80	10%
Twin Mattress/Box spring	\$6.00	\$6.60	10%
Double Mattress/Box spring	\$10.00	\$11.00	10%
Queen Mattress/Box spring	\$15.00	\$16.50	10%
King Mattress/Box spring	\$25.00	\$27.50	10%
Dresser	\$3.72	\$4.10	10%
Hutch	\$15.00	\$16.50	10%
Love seat	\$17.50	\$19.25	10%
Recliner/ Armchair	\$10.00	\$11.00	10%
Rug, carpet or padding, roll per foot	\$2.50	\$2.75	10%
Sofa	\$30.00	\$33.00	10%
Sofa, convertible	\$50.00	\$55.00	10%
Table	\$10.00	\$11.00	10%
TV set, boxed	\$12.00	\$13.20	10%
Air conditioner	\$7.50	\$8.25	10%

FIRE ISLAND FERRY PROPOSED 2022 RATES			
Freight			
ITEM	Current	Proposed	Percentage Change
Arcade/Video game	\$25.00	\$27.50	10%
Battery, std. size	\$5.00	\$5.50	10%
Bicycle	\$6.50	\$7.00	8%
Bicycle, carton, bulk	\$5.00	\$6.00	20%
Cash register	\$8.00	\$10.00	25%
Carton, minimum	\$2.75	\$3.00	9%
Copy machine	\$10.00	\$11.00	10%
Fire extinguisher, return included	\$2.75	\$3.00	9%
Laundry, bag or bundle, w/return	\$5.00	\$5.50	10%
Motor, outboard	\$20.00	\$22.00	10%
Paddleboard	\$25.00	\$27.50	10%
Pool table	\$35.00	\$50.00	43%
Sunfish sailboat	\$50.00	\$55.00	10%
Surfboard per ft	\$1.00	\$1.10	10%
Wagon, empty	\$5.00	\$5.50	10%
Windsurfer	\$30.00	\$33.00	10%
Cushman, Kawasaki, Polaris, Ranger	\$55.00	\$60.50	10%
Golf cart	\$45.00	\$49.50	10%
Vehicle (minimum)	\$200.00	\$240.00	20%
Vehicles not in operating condition, add to price	\$50.00	\$55.00	10%
Golf Cart - not running - additional	\$17.50	\$19.25	10%
Price Includes Vessel and Coast Guard mandated crew for a maximum of 6 hours - including round trip loading, sailing and unloading time. (NO CRANE)	\$1,500.00	\$1,500.00	0%
Same as above (CRANE)	\$1,800.00	\$1,800.00	0%
2nd RT within the 6 hrs is an additional (NO CRANE)	\$350.00	\$350.00	0%
2nd RT within the 6 hrs is an additional (NO CRANE)	\$450.00	\$450.00	0%
Overtime after 6 hr period, per hour or any part thereof	\$300.00	\$300.00	0%
Each additional crew needed for loading and unloading in a 6 hr period	\$300.00	\$300.00	0%
Forklift Rental with operator - first hour	\$250.00	\$250.00	0%
additional hour	\$125.00	\$125.00	0%
\$5.00 per hundredweight (100 lb)	\$5.00	\$5.50	10%
Minimum charge	\$2.75	\$3.00	9%

**Appendix B—Lateral Rates for Fire Island Water Tax
Current Rates**

**Water Taxi Rates 2019
Suffolk County Legislature
Adult One-Way Fares**

Summer 2019	LH	KIS	SALT	FH	DW	ATL	OB	SV	OBP	POW	SH	CG	PINES	WI	BB	DP	WH
<u>FI Lighthouse</u>		\$ 10	\$ 11	\$ 13	\$ 13	\$ 13	\$ 13	\$ 15	\$ 15	\$ 15	\$ 19	\$ 23	\$ 23	\$ 30	\$ 30	\$ 30	\$ 30
<u>Kismet</u>	\$ 10		\$ 10	\$ 11	\$ 11	\$ 11	\$ 13	\$ 15	\$ 15	\$ 15	\$ 19	\$ 21	\$ 23	\$ 30	\$ 30	\$ 30	\$ 30
<u>Saltaire</u>	\$ 11	\$ 10		\$ 11	\$ 11	\$ 11	\$ 13	\$ 15	\$ 15	\$ 15	\$ 19	\$ 21	\$ 21	\$ 30	\$ 30	\$ 30	\$ 30
<u>Fair Harbor</u>	\$ 13	\$ 11	\$ 11		\$ 10	\$ 10	\$ 11	\$ 13	\$ 13	\$ 13	\$ 17	\$ 19	\$ 21	\$ 30	\$ 30	\$ 30	\$ 30
<u>Dunewood</u>	\$ 13	\$ 11	\$ 11	\$ 10		\$ 10	\$ 11	\$ 13	\$ 13	\$ 13	\$ 17	\$ 18	\$ 19	\$ 30	\$ 30	\$ 30	\$ 30
<u>Atlantique</u>	\$ 13	\$ 11	\$ 11	\$ 10	\$ 10		\$ 9	\$ 13	\$ 13	\$ 13	\$ 15	\$ 19	\$ 19	\$ 30	\$ 30	\$ 30	\$ 30
<u>Ocean Beach</u>	\$ 13	\$ 13	\$ 13	\$ 11	\$ 11	\$ 9		\$ 10	\$ 9	\$ 10	\$ 15	\$ 17	\$ 19	\$ 27	\$ 27	\$ 28	\$ 28
<u>Seaview</u>	\$ 15	\$ 15	\$ 15	\$ 13	\$ 13	\$ 13	\$ 10		\$ 10	\$ 10	\$ 13	\$ 17	\$ 19	\$ 27	\$ 27	\$ 28	\$ 28
<u>Ocean Bay Park</u>	\$ 15	\$ 15	\$ 15	\$ 13	\$ 13	\$ 13	\$ 9	\$ 10		\$ 10	\$ 13	\$ 15	\$ 17	\$ 26	\$ 26	\$ 27	\$ 27
<u>Point O' Woods</u>	\$ 15	\$ 15	\$ 15	\$ 13	\$ 13	\$ 13	\$ 10	\$ 10	\$ 10		\$ 13	\$ 15	\$ 17	\$ 26	\$ 26	\$ 27	\$ 27
<u>Sailors Haven</u>	\$ 19	\$ 19	\$ 19	\$ 17	\$ 17	\$ 15	\$ 15	\$ 13	\$ 13	\$ 13		\$ 11	\$ 12	\$ 21	\$ 21	\$ 24	\$ 24
<u>Cherry Grove</u>	\$ 23	\$ 21	\$ 21	\$ 19	\$ 19	\$ 19	\$ 17	\$ 17	\$ 15	\$ 15	\$ 11		\$ 9	\$ 18	\$ 18	\$ 21	\$ 21
<u>Pines</u>	\$ 23	\$ 23	\$ 21	\$ 21	\$ 19	\$ 19	\$ 19	\$ 19	\$ 17	\$ 17	\$ 12	\$ 9		\$ 13	\$ 13	\$ 21	\$ 21
<u>Water Island</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 27	\$ 27	\$ 26	\$ 26	\$ 21	\$ 18	\$ 13		\$ 21	\$ 21	\$ 21
<u>Barrett</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 27	\$ 27	\$ 26	\$ 26	\$ 21	\$ 18	\$ 13	\$ 21		\$ 21	\$ 21
<u>Davis Park</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 28	\$ 28	\$ 27	\$ 27	\$ 24	\$ 21	\$ 21	\$ 21	\$ 21		\$ 21
<u>Watch Hill</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 28	\$ 28	\$ 27	\$ 27	\$ 24	\$ 21	\$ 21	\$ 21	\$ 21	\$ 21	\$ 21

Water Island, Barrett Beach, Davis Park, Watch Hill CALL FOR SERVICE with 2 PERSON MINIMUM

Child (Under 12), Dog Rates - 50% Adult Fare

Infants Under 2 years old - No Charge

Senior/Handicap/Veterans Discount - \$1.00 off Adult Fare

Freight - \$3 minimum per item, Bicycle - \$5 per Bike

**Appendix B—Lateral Rates for Fire Island Water Tax
Proposed Rates**

**Water Taxi Rates 2022
Suffolk County Legislature
Adult One-Way Fares**

Summer 2022	LH	KIS	SALT	FH	DW	ATL	OB	SV	OBP	POW	SH	CG	PINES	WI	BB	DP	WH
<u>FI Lighthouse</u>		\$ 12	\$ 13	\$ 15	\$ 15	\$ 15	\$ 15	\$ 17	\$ 17	\$ 17	\$ 21	\$ 25	\$ 25	\$ 30	\$ 30	\$ 30	\$ 30
<u>Kismet</u>	\$ 12		\$ 12	\$ 13	\$ 13	\$ 13	\$ 15	\$ 17	\$ 17	\$ 17	\$ 21	\$ 23	\$ 25	\$ 30	\$ 30	\$ 30	\$ 30
<u>Saltaire</u>	\$ 13	\$ 12		\$ 13	\$ 13	\$ 13	\$ 15	\$ 17	\$ 17	\$ 17	\$ 21	\$ 23	\$ 23	\$ 30	\$ 30	\$ 30	\$ 30
<u>Fair Harbor</u>	\$ 15	\$ 13	\$ 13		\$ 12	\$ 12	\$ 13	\$ 15	\$ 15	\$ 15	\$ 19	\$ 21	\$ 23	\$ 30	\$ 30	\$ 30	\$ 30
<u>Dunewood</u>	\$ 15	\$ 13	\$ 13	\$ 12		\$ 12	\$ 13	\$ 15	\$ 15	\$ 15	\$ 19	\$ 20	\$ 21	\$ 30	\$ 30	\$ 30	\$ 30
<u>Atlantique</u>	\$ 15	\$ 13	\$ 13	\$ 12	\$ 12		\$ 12	\$ 15	\$ 15	\$ 15	\$ 17	\$ 21	\$ 21	\$ 30	\$ 30	\$ 30	\$ 30
<u>Ocean Beach</u>	\$ 15	\$ 15	\$ 15	\$ 13	\$ 13	\$ 12		\$ 12	\$ 12	\$ 12	\$ 13	\$ 19	\$ 21	\$ 29	\$ 29	\$ 30	\$ 30
<u>Seaview</u>	\$ 17	\$ 17	\$ 17	\$ 15	\$ 15	\$ 15	\$ 12		\$ 12	\$ 12	\$ 15	\$ 19	\$ 21	\$ 29	\$ 29	\$ 30	\$ 30
<u>Ocean Bay Park</u>	\$ 17	\$ 17	\$ 17	\$ 15	\$ 15	\$ 15	\$ 12	\$ 12		\$ 12	\$ 15	\$ 17	\$ 19	\$ 28	\$ 28	\$ 29	\$ 29
<u>Point O' Woods</u>	\$ 17	\$ 17	\$ 17	\$ 15	\$ 15	\$ 15	\$ 12	\$ 12	\$ 12		\$ 15	\$ 17	\$ 19	\$ 28	\$ 28	\$ 29	\$ 29
<u>Sailors Haven</u>	\$ 21	\$ 21	\$ 21	\$ 19	\$ 19	\$ 17	\$ 17	\$ 15	\$ 15	\$ 15		\$ 13	\$ 14	\$ 23	\$ 23	\$ 26	\$ 26
<u>Cherry Grove</u>	\$ 25	\$ 23	\$ 23	\$ 21	\$ 21	\$ 21	\$ 19	\$ 19	\$ 17	\$ 17	\$ 13		\$ 12	\$ 20	\$ 20	\$ 23	\$ 23
<u>Pines</u>	\$ 25	\$ 25	\$ 23	\$ 23	\$ 21	\$ 21	\$ 21	\$ 21	\$ 19	\$ 19	\$ 14	\$ 12		\$ 15	\$ 15	\$ 23	\$ 23
<u>Water Island</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 29	\$ 29	\$ 28	\$ 28	\$ 23	\$ 20	\$ 15		\$ 15	\$ 23	\$ 23
<u>Barrett</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 29	\$ 29	\$ 28	\$ 28	\$ 23	\$ 20	\$ 15		\$ 15	\$ 23	\$ 23
<u>Davis Park</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 29	\$ 29	\$ 28	\$ 25	\$ 25	\$ 23	\$ 23	\$ 23	\$ 23
<u>Watch Hill</u>	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 29	\$ 29	\$ 26	\$ 23	\$ 23	\$ 23	\$ 23	\$ 23	\$ 23

Water Island, Barrett Beach, Davis Park, Watch Hill CALL FOR SERVICE with 2 PERSON MINIMUM

Child (Under 12), Dog Rates - 50% Adult Fare

Infants Under 2 years old - No Charge

Senior/Handicap/Veterans Discount - \$1.00 off Adult Fare

Freight - \$5 minimum per item, Bicycle - \$6 per Bike